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Summary

Manager Materials with broad experience in all aspects of accounting, commercial controls, financial management, commercial operations as well as supply chain management extremely enriching work experience of diverse product portfolio. Interested in challenging job assignment COMPETENCIES leading large teams and build superior talent, Global mindset, Real accountability, Out of box thinking and external orientation, strong team player.

Specialties

Analytical ability, eye for detail, financial modeling, designing processes/systems/framework in the area of commercial and supply chain.

Currently associated with Regent Enterprises Vapi Leading manufacturing of Sodium Silicate Industrial chemicals & pigments.

Experience

Commercial Head- Vapi

Regent Enterprises.,

Chemical Pigments and Sodium Silicate manufacturing Industry

January 2022 – Present

Current job profile role & responsibility is as below.

Supply Chain Management

- Preparation of MRP
- Import pricing negotiation and indent status for cater requirement.
- New vendor development
- Vendor selection, assessment, Vendor registration & Approval
- Purchasing Strategies.
- Rate Contracts.
- Transportation, On-time dispatches, Delivery lead time optimisation.
- Material issue & consumption record in stores.
- Efficient inventory Management of safety stock thru detail planning and execution.
- Coordinate with maintenance to understand forecast both preventive and breakdown maintenance for Consumable material avails in store.
- Cater urgent needs & Risk mitigation of plant
- Maintain Material stock & minimum inventory as per reorder level
- RM/PM price reduction & alternate source, Right Product with quality
- Logistics process
- Improvement Projects
- QCDS analysis
- Bring about synergies in relation to maintenance and production to implement and maintaining production Efficiency & quality Effectiveness

Commercial responsibility:

- MIS Reports
- ISO Documentation

- Training to New & Existing Employees
- Achieve required Profitability and target ROI
- Liaison with Local and Government bodies
- Effectively various government audits compliances and closing without any scrutiny of defects or errors
- 100 % statutory compliances.
- PO release with standard terms
- Bill verification & submission to Finance.
- Logistics decisions
- Petty cash passing
- GRN/PV/AMC/Service Orders & Contracts passing
- Material disposition
- Plant Administration
- Finance team clarifications and query solutions
- Confirms all correct voucher information is accurate and complies with policy and funding requirements. Approves vouchers to release payment.

Human Resources

- Guiding in HR initiatives
- Address key people issues and motivate them to succeed
- Recruitment as required.
- Fair and transparent Performance Management system and compensation.
- Skill Management and up gradation.
- Deal with Govt. authorities, Ensure Statutory compliance,

Others

- 100 % Safety and Good Housekeeping
- Periodic Report and MIS in timely manner to Management.
- Maintain Good company Brand and image.

Procurement Head- Project Materials, Umbergaon Indore Gel Pvt. Ltd.,

Cable Material Division Industry for Cable Gel
October 2009 – December 2022 (14 Years)

Have joined with Indore Gel Pvt. Ltd. With Greenfield as well brownfield (Due to Space concerns) project work stated some significant are below of project.

- Construction of building from un used land against purchase of steel from Rathi re-rollers, Tata Steel, Kamdhenu, Cement from Ambuja cement, grit and sand as per required by contractor.
- Shed Roofing from Proflex roofing solutions.
- Mezzanine floor manufacturing according to requirement with contract with fabricator and steel purchase in best price.
- Slotted angel Rack installation for storage of Raw material.
- Machinery like scanima mixer purchase made by Tetra pack from Ireland.
- Boiler from Thermax with specifications freezes as per requirement.
- Heat Exchangers Plate type and shell and tube type from Alfa Laval.
- Certain type of reactors for batch and Lab purpose according to requirement and specification.

- Storage Tank in-house manufacturing for store Raw Materials with capacity from 150KL to 800KL with MS and SS specification freeze according to space vacant and other parameters.
- PLC and other programs purchase form Allen Bradley Siemens and hikawa according to machinery requirement.
- Equipment's like forklift stacker's pallet trolley drum trolley with finale specification required.
- Various types of motors up to 150HP, Pumps spares consumables. Engineering, electronic and electrical items purchase with decent pricing.
- All design and work have flexibility due to space concerns and occupy area of store production and other requirements. We were much flexible during construction of building and installation of machinery to avoid space concerns and utilise minimum areas.
- Also continual improvements against market research to reduce batch cycle time, cost effective production, less human power to avoid errors, maximise machine work instead of human power, train to machine operator to minimize wear and tear on machines, periodically maintenance program to run smooth production.

Purchase Executive

Tipco Industries Limited-Valsad

Thermosetting Resin & Thermoplastic Industry
January 2008 – September 2009 (1 year 8 months)

Purchase Officer

Rossari Biotech-Silvassa

Chemicals, Textile Auxiliaries, Enzymes, Cunning Oil
October 2004 – December 2007 (3 year 3 months)

Asst. Purchase Officer

Katyayani-Silvassa

Corrugated Laminated Boxes Industry
May 1999 – September 2004 (4 year 5 months)

Warehouse Development of Rossari Biotech Named by Neutron Impex Pvt. Ltd.,

Rossari Biotech

Textile Auxiliaries, Chemicals, Enzymes & Cunning Oil Industry
January 2005 – July 2005 (6 months)

*One of the 2 people selected from Rossari Biotech, India for swap program (accelerated early career development program) with Rossari Biotech India wide in year 2005. *Seconded to Rossari Biotech, for a period of 6 months to work on strategic project of implementing world class financial practices in the finance department through use of latest technology, shared services model and simplified processes.

Education

Saurashtra University

B. Com (Finance & Accounts, Costing)
1995 – 1998

Gujarat Secondary Education Board Gandhinagar

12th **Commerce**,
1994 – 1995

Date of Birth
10th June'1977